



# Ten Benefits of Working with Cybersafe Solutions

Why should you join the team of agents working with Cybersafe Solutions? Well, there are many reasons, but we narrowed it down to these 10.

## 1. Global Coverage

No matter where your customers are based, each branch is protected under the Cybersafe Solutions umbrella, whether it's in Athens, Georgia, or Athens, Greece; Ontario, California or Ontario, Canada we have you covered.

## 2. Financial Stability

As a cash-flow positive U.S.-based private company, Cybersafe is a brand you and your customers can trust. Your investment in us is solid. As the industry changes, so do we—our experts with more than two decades of experience in cyber-security are its forefront.

## 3. Innovative Product Development

Not only do we stay on top of industry trends, but we also influence them. Cybersafe Solutions is a member of global threat intelligence feeds including OTX (open threat exchange). Know that you can offer quality services with options that fit different customers.

## 4. High Earnings Potential

Simply put, we're good at what we do. And because of that, people like working with us. We focus on building long-term partnerships with our agents so that we can grow together. That's good news for your bank account. We provide on-time residual and spiff payments so you're never waiting on a payday you've earned.

## 5. Extensive Portfolios

Our range of service options—from Managed Detection Response and Containment to a Compromise Assessment—gives you every chance to gain more wallet-share and improve your retention rate.

## 6. Exclusive Differentiators

Our U.S.-based security operation center (SOC) provides unparalleled customer support. Cybersafe includes bleeding-edge technology, proprietary software, and flexible security plans that fit the needs of your customers. Because long-term partnerships are an important selling piece to us, our team will act as an extension of their team.

## 7. Comprehensive Training

The Cybersecurity team is with you from the start. Our experts have a passion for educating our partners. They are both willing to walk through the entire deal with the agent and take a hands-off approach. It's a customizable training to fit your style!

## 8. Outstanding Service Delivery

Cybersafe's implementation and servicing are second-to-none. Within our 24/7/365 SOC, you have access to a team of cyber experts that has collaborated with nearly every branch of the U.S. government, including NASA, the U.S. Navy, and the Army Corps of Engineers.

## 9. Experienced Technical Resources

When your customers have questions, trust that they'll get the right solutions. Our channel managers provide all the necessary support from the initial discovery call through our quarterly health checks, ensuring your customers stay completely satisfied.

## 10. Peace Of Mind

By developing dynamic relationships powered by Cybersafe Solutions, you can enjoy and deliver peace of mind to your customers. And when security is at stake, that's the most important thing.