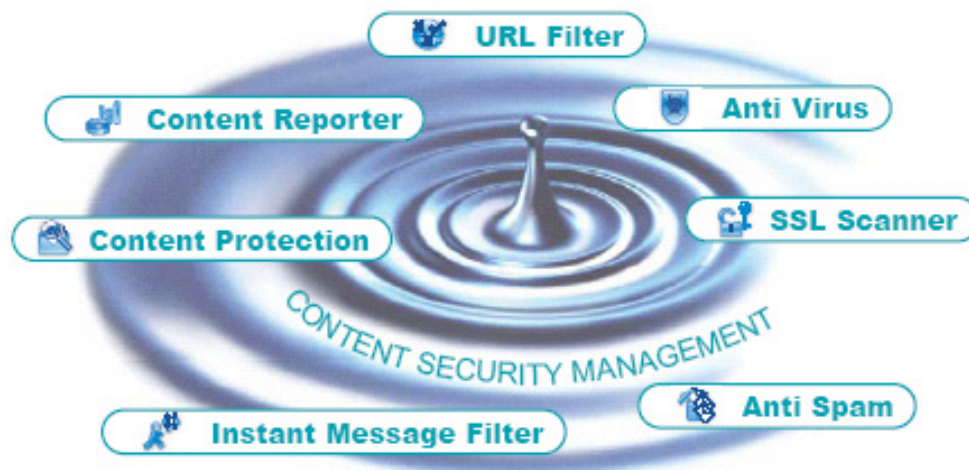


10 reasons why companies choose Webwasher

Webwasher® CSM Suite



1 Comprehensive Security

Your need

What goes for quality also applies for full security coverage.
Only the best is good enough.

What Webwasher offers you

At Webwasher, **comprehensive security** is the company motto.

- Webwasher offers best-of-breed specialized solutions for **all security threats**:
 - URL filtering,
 - anti-spam,
 - anti-virus,
 - content filtering,
 - SSL scanning,
 - instant message filtering,
 - enterprise Web reporting.
- At the same time, Webwasher offers unmatched scalability, extensibility and cost/time savings through the unique integrated architecture of the CSM Suite.
- Webwasher offerings can be applied everywhere
 - **ALL protocols**
HTTP, FTP, SMTP **AND** HTTPS
 - On **ALL major platforms**
Windows, Linux, Solaris

2 Quality products for professionals

Your need

You do a professional job.
When it comes to your content security strategy, you want the very best products.

Second-best just won't do.

What Webwasher offers you

Webwasher's content security suite comprises superbly engineered, "**made-in-Germany**" products, where **quality** is not just a by-word.

- Major corporations such as
 - **BMW,**
 - **BT Syntegra,**
 - **Ford,**
 - **General Motors,**
 - **GlaxoSmithKline,**
 - **HypoVereinsbank,**
 - **Motorola,**
 - **R+V Versicherung**
 - **Siemens,**
 - **Sprint,**
 - **T-Online,**
 - **UBS**
- have selected Webwasher content security solutions because Webwasher provides the professional engineering approach they expect and value.

3 Reliability, performance and scalability second to none

Your need

When you deploy content security solutions, you want to be sure that

- you have the performance your end users expect and require,
- when new requirements appear and load increases, your solution will be up to the job.
- you can truly rely on your system.

What Webwasher offers you

Large corporations like **Ford** have chosen Webwasher content security solutions because they have demonstrated the ability to handle high volumes of traffic at sites with in excess of **150,000 users**.

Webwasher AntiVirus, for example, with its advanced AntiVirus PreScan™ technology significantly and demonstrably reduces the load on anti-virus engines at the gateway, **boosting performance** when compared to “traditional” solutions. So you don’t have to worry about scalability issues.

4 Ready for what the future may bring

Your need

You want to be sure that the products you deploy today will be up-to-scratch tomorrow.

You need a partner that is developing solutions today for the challenges of tomorrow.

What Webwasher offers you

Webwasher is consistently at the forefront of content security technology developments.

The Webwasher product suite is constantly being expanded to cover all new topics that are relevant to your security needs.

Examples of this innovative development:

- Webwasher’s intelligent Security Configurator that provides guaranteed security against vulnerabilities due to incorrect security settings
- Webwasher SSL-Scanner™, the world's first filter for encrypted data traffic.

The volume of SSL traffic, which is tunnelled through the HTTPS protocol, is increasing significantly. Some analysts speak of up to 30% of all Web traffic using HTTPS. As this traffic bypasses traditional security checks, it is becoming more and more a potential threat for companies and public institutions.

Webwasher has an answer TODAY for challenges many are not yet aware of.

5 Fits smoothly into your IT landscape

Your need

You don't have an IT green field. Any solution you decide to deploy must work with your existing infrastructure.

What Webwasher offers you

Webwasher solutions fit seamlessly into your existing architectures and work with your installed platforms

- Webwasher was **first to fully support the ICAP standard**, making it easy to integrate a Webwasher solution in your existing landscape.
- Webwasher **integrates with proxy appliances/servers** from leading vendors such as Network Appliance Inc. and Bluecoat
- Webwasher is certified for operation with **Microsoft ISA Server**
- Webwasher can be deployed across multiple platforms (Windows, Linux, Solaris) – as you adjust, Webwasher goes with you.

6 Start small, grow at your own pace

Your need

You have a specific content security requirement today. For example, you want to address the spam problem.

But you would like to deploy a solution that enables you to easily "turn on" additional security options (e.g. web filtering) as new needs arise or budgets permit. You want to be prepared for future "surprises" today .

Ideally you want to achieve all this with a minimum of hassle.

What Webwasher offers you

Webwasher's integrated content security suite is unique in that it offers best-of-breed point solutions (URL blocker, anti-spam, anti-virus etc.), but at the same time an integrated architecture approach that makes for smooth system growth.

- When you install your Webwasher solution, you install a **SINGLE** binary **ONCE**. Thereafter you can activate the individual solutions (web filtering, e-mail filtering, anti-virus, IM filtering etc.) as and when you require - simply via license key.
- The products in the Webwasher suite profit from one another, so, for example, when you activate the anti-virus solution, this can be applied to BOTH e-mail AND web content.
- Policy settings once defined for one product, automatically apply to the next.

It doesn't get easier than that!

This is real **investment protection**.
This is what we mean by an **INTEGRATED** suite.

7 Achieve more with limited resources

Your need

IT resources (people and budgets) are always limited. This is particularly true in today's economic environment.

At the same time, demands on IT are constantly growing.

What Webwasher offers you

The Webwasher content security management suite of products was designed from the outset for ease of handling also in large to very large networks. This in turn means that you can do more for your dollar.

Key benefits are:

- The ability to easily query existing user-authentication databases which enables you to map existing profile information directly to Webwasher settings.
- Simple remote configuration via browser-based user interface and centralized management.
- Drastically reduced configuration time thanks to Webwasher's single integrated policy for web and e-mail.
- Guaranteed optimum security settings thru Security Configurator.
- Cost-effective implementation, administration and support due to single deployment of multiple solutions.
- Optional compliance with regional privacy laws, making company-wide deployments possible for global organizations.

8 Help when you need it

Your need

When it comes to ensuring your content security solution is online and doing its job 24x7, you don't want to compromise. You need consistently fast, responsive support from your vendor.

And when your installation needs just that little something extra, you need a partner that listens to you and provides the solution for your particular needs.

What Webwasher offers you

Webwasher has a reputation for outstanding 24x7 premium customer support. Webwasher really cares!

- The largest European Internet Provider, T-Online, with over 13 million customers, chose Webwasher (among other things) because it offers the kind of lightning-fast support their millions of customers expect when they purchase an anti-spam solution.
- Webwasher support is available worldwide via e-mail, telephone (800 numbers), and secure Extranet.

When it comes to your security concerns and requirements, you know best. That is why much of Webwasher product development is based on customer requests and feedback. And reaction times are fast!

9 Costs under control

Your need

You want a professional content security solution. But budgets are tight.

You want the very best value for money you can get, while not compromising on quality.

What Webwasher offers you

Webwasher solutions offer premium value for money. Take a look at these examples:

- One large corporation was looking for a virus protection solution. The architecture proposed by Webwasher required 10 times fewer servers than a competitive offering!
- When you deploy the Webwasher Content Protection or Webwasher Anti Virus, you secure BOTH your e-mail and web traffic in one go (2 for the price of one).

That is how effective Webwasher solutions are.

Just think what savings you could achieve in hardware, software, and administration overhead.

10 Partner with the experts

Your need

When you select your content security solutions, you are looking for products that come from acknowledged experts in the content security field.

What Webwasher offers you

Webwasher's expertise in the field of content security management is second-to-none.

Webwasher is right at the forefront of technology. Webwasher has a history of being first

- Founding member of the ICAP Forum
- 1st provider of an integrated CSM Suite
- 1st in gateway anti-virus performance
- 1st filter for enforcing policies in SSL traffic
- 1st intelligent security configurator

It is not just us saying it, it is analysts like IDC and Meta Group that are confirming Webwasher's vision and technology leadership.